



PPE Vending Solution Proposal

Industrial Vending Machines × Regular PPE Supply, Combined

To: Procurement / EHS Manager

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Prepared by

MRO Solution · FactoryUSE.com

Official partner dealer of a leading European PPE vending machine manufacturer / Genuine PPE·MRO distribution

1. Proposal Overview

This proposal presents an integrated solution to reliably supply PPE and MRO consumables to your production floor and worksites, while automatically tracking issuance and usage data.

The proposal combines two components:

- Smart vending/return machines from a leading European PPE vending machine manufacturer — on-site control and real usage data
- MRO Solution's regular supply of genuine PPE·MRO products — reorder conveniently, whenever you need

Avg. 35% Reduction in Consumable Costs

Average savings reported by companies using vending machines. (Based on manufacturer statistics)

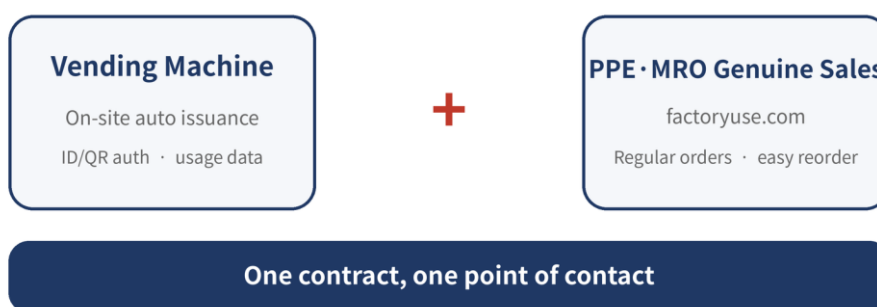
A vending machine alone leaves the question of what to stock; product supply alone can't control who takes how much. We provide a **single point of contact** responsible for both the hardware and the product supply.

2. Common Challenges on the Floor

- Excessive PPE consumption — root cause hard to pinpoint
- No issuance records — inventory shrinkage uncontrollable
- Manual stock checks & ordering — wastes admin time
- Stockouts or overstock — delays production or ties up cash
- Multiple suppliers — invoicing and claims become a hassle

3. Proposed Solution: Vending Machine + Regular Supply

We combine vending machine hardware with regular PPE·MRO supply into one solution.



3-1. Industrial Vending Machine (Hardware · Data)

Fully refurbished machines, supplied on a rental basis. Drop-dispense type: authenticate via employee ID card or QR code, then auto-issue within individual limits. 2-year warranty included.

QR code authentication only requires a smartphone, so there's **no risk of loss or damage**. The unit itself is built for industrial environments and is **rugged and durable**.



Example spiral drop-type industrial PPE dispenser (fully refurbished / 2-year warranty)

Services included in the rental

Fleet & Model Consulting	ID/QR Reader Setup	Initial Data Setup
Installation	On-site Staff Training	HR-IT Training
Ongoing Data Monitoring	Remote & On-site Service	Unlimited Data Access

3-2. MRO Solution PPE·MRO Regular Supply (FactoryUSE.com)

MRO Solution sells genuine PPE·MRO products across Slovakia, Hungary, Poland, Czechia, Austria and more via FactoryUSE.com.

By default, **your company purchases the products and restocks the vending machine yourself from your own warehouse**. Reorders are placed regularly based on usage data.

If preferred, **MRO Solution can also handle vending machine restocking directly** as an optional service.

Safety Glasses·Dust Masks	Gloves·Hearing Protection	Workwear·Safety Shoes
Fall Protection Gear	Fasteners·Tools	Cleaning·Maintenance Supplies

Not just PPE — everyday industrial consumables can be stocked in the machine too.

Anti-rust/Lube Sprays	Industrial Wipers	Cleaning Rags
Masking/Insulation Tape	Cable Ties & Fasteners	Other Recurring Supplies

We supply a wide range of items — not limited to PPE — as a **One-stop** source. Tell us what you regularly reorder, and we'll add it to your SKU list.

4. How It Works

From site survey to optimization, in 5 steps.



5. Expected Benefits

Category	Expected Benefit
Cost Savings	Avg. ~35% reduction in consumable costs
Availability	24/7 access, minimal delay from stockouts
Accountability	Automatic issuance records by employee/department
Less Admin Work	Less manual tracking, single point of contact
Data-driven Buying	Better forecast accuracy from real usage data

6. Commercial Terms (Draft)

Details below are provided as a customized quote after a site survey and item confirmation. This proposal presents a standard framework.

Item	Details
Base Model	Leading European PPE vending machine manufacturer — drop-dispense model (fully refurbished, 2-year warranty)
Deployment Type	Rental (fixed monthly fee) — installation, training, and service included
Monthly Rental (per unit)	[Quote upon request — based on quantity and site conditions]
Contract Term	[e.g., 12 / 24 months] — longer terms of 3–5 years qualify for a lower monthly rate
Order & Restock Cycle	[e.g., every two days / weekly, adjusted by usage data — customer restocks by default; MRO Solution restocking available as an add-on]
Products & Pricing	[See attached quotation — SKU pricing confirmed after site survey]
Installation & Maintenance	Installation, remote/on-site service, and software training included in the rental (no travel fee)
Payment Terms	Monthly rental paid in advance ; invoiced by MRO Solution
Early Termination	Terminating before the contract term ends may incur a penalty , and additional costs may apply for machine collection/return. Details are specified in the contract.

7. Why MRO Solution

- No need to manage hardware and product supply as separate contracts — **one single point of contact**
- Reliable quality backed by genuine PPE·MRO distribution across 5 European countries (SK·HU·PL·CZ·AT)
- Smooth invoicing and regulatory compliance handled by MRO Solution
- Usage data linked to order history — **never miss a restock**

Contact us today for a proposal tailored to your site.

From site survey to installation to ongoing supply — one point of contact with MRO Solution.

8. Contact

For site survey scheduling or a custom quote, please contact us below.

- Company: MRO Solution — [FactoryUSE.com](https://factoryuse.com)
- Contact: Customer Support Team
- Email: info@factoryuse.com
- Phone: +421 33 554 9049

This is a standard proposal template for common distribution to multiple companies. Machine specifications are based on a quotation received from our partner manufacturer in June 2026; monthly rental fees may vary depending on quantity and contract terms. Savings figures (e.g., avg. 35%) are cited from the vending machine manufacturer's own published data; actual savings may vary by site conditions.